## Mahdi Farra • Head of Design

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Product design leader with 17 years building consumer and B2B products from  $0 \rightarrow 1$ . Scaled design teams from  $1 \rightarrow 6$ , led cross-functional orgs of 25+, and drove measurable impact: 4x engagement, 83% faster performance, 3x conversion rates. Experience spans Al products, collaboration tools, and e-commerce from seed stage to enterprise scale.

## **EXPERIENCE**

Founder • DesignQA.com Jan 2025 - Present • San Francisco, CA

Building Al-powered design QA tool that generates code fixes for visual bugs via GitHub PR.

- Validated market demand with early customers including Amplemarket, securing 3 paying customers before product launch
- Designed and built initial MVP, then hired and managed team of 3 engineers and video producer to scale development

**Head of Design •** Ava (Al Accessibility Platform) Jan 2024 – Sep 2024 • *San Francisco, CA / Remote* Led design across iOS, Android, Mac, and Windows for Al-powered live captioning platform serving deaf and hard-of-hearing users.

- Redesigned desktop experience (Mac/Windows), improving usability and accessibility; users kept the app running 3x longer
- Established design system that increased team efficiency by 50%, enabling consistent experiences across all platforms

**Head of Design & Product** • Ronday (3D Virtual Office) Jun 2021 – Aug 2023 • *SF, CA / Remote* Led design and product strategy for seed-stage 3D collaboration platform. Promoted to Acting CEO, managing 25-person cross-functional team.

- Grew design team from 1 to 6 designers, establishing hiring processes and design culture from scratch
- Led 25-person organization as Acting CEO, aligning cross-functional teams around shared product vision
- Increased engagement 4x through improved onboarding and core experience redesign
- Improved platform performance 83%, reducing load time from ~2 minutes to under 20 seconds
- Secured \$7M seed funding by leading investor pitch and product strategy presentation

**Design Lead, Web •** Airtime (Social Entertainment) Oct 2020 – Jun 2021 • San Francisco, CA / Remote Led web application design for social streaming platform enabling shared watching experiences.

- Drove 50% increase in user engagement through feature design and UX improvements
- Built design system that doubled team efficiency while improving consistency

Staff Product Designer • Rakuten Ready (Rakuten) Dec 2018 – Oct 2020 • San Mateo, CA

Led product design for B2B iPad app serving restaurant staff at Japan's largest e-commerce company.

- Designed tablet-first restaurant management interface that improved staff efficiency by 50% and reduced customer wait times by 30%
- Co-designed food ordering UX that increased sales by 40% per restaurant location

• Built design system for division that ensured consistent delivery across product teams

Design Lead • CollegeVine (EdTech Platform) Dec 2016 - Dec 2018 • Boston, MA

First designer (employee #7), leading design and building front-end engineering function for college admissions platform.

- Hired and managed 3 front-end engineers; established company's first design system
- Designed scheduling system that increased consultant booking rate 3x and session attendance by 30%
- Led design for core platform features: video chat, college finances dashboard, school list tools, and advisor profiles

**Sr. Product Designer** • NGTI / Swisscom (Telecom) Dec 2014 – Dec 2016 • *Netherlands & Switzerland* Led design for messaging apps across iOS and Android, including Swisscom iO (top 10 in Swiss App Store).

- Designed Video Walkie-Talkie feature that increased app engagement by 35%
- Led end-to-end design for senior-focused communication app with health monitoring for caretakers
- Shipped features for WhatsApp-competitor platform serving the Swiss market

Earlier Experience: Dubizzle (Dubai, UAE), N2V, and others • 2008–2014

## **EDUCATION**

BA, Graphic Design • Al Ahliyya Amman University, Jordan • Jan 2011

Graduated with honors, ranked 1st in class

## **SKILLS**

**Product & Leadership:** Roadmap Development, Team Scaling (1→6), Hiring & Mentorship, Cross-functional Leadership, Data-Driven Decision Making, 0→1 Product Development

**Design:** Figma, Adobe Creative Suite, Design Systems, User Research, Interaction Design, Prototyping, A/B Testing

Technical: React, Next.js, Vue.js, JavaScript, HTML/CSS, Git/GitHub, Al Tools (Claude Code, Cursor)